Vehicle Finance Quotation

Ford Dealership: Lawrence of Kemnay Limited
Elphinstone Road Port Elphinstone Inverurie Aberdeenshire AB513RN

Date: 08/06/2017

Contact: Angelika Olbris
Tel: 01467 629926

Quotation provided for: Fiesta

Thank you for requesting details of the Ford Credit finance terms available as at today. Finance terms are subject to change so please ask us for the latest details if you would like to proceed with your quotation.

	Quotation 1	Quotation 2
Finance Plan	**Ford Options**	**Ford Options**
Vehicle Details	New Ford Focus St St-2 5dr Hatchback 2.0 185PS Diesel Manual	New Ford Focus St St-2 5dr Hatchback 2.0 185PS Diesel Manual
A. Total Cash Price of Goods	**£23,294.92**	**£23,295.14**
Less deposit paid to the Dealer by way of		
Cash Deposit	£332.00	£1,750.00
B. Total Deposit	£332.00	£1,750.00
C. Amount of Credit (A-B)	£22,962.92	£21,545.14
D. Charge For Credit	£0.00	£0.00
E. Finance Facility Fee	£0.00	£0.00
F. Purchase Fee	£0.00	£0.00
G. Balance of Amount Payable (C+D+E+F)	£22,962.92	£21,545.14
H. Total Amount Payable (B+G)	£23,294.92	£23,295.14
Monthly Payments	38 of £332.34	38 of £295.03
Optional Final Payment	£10,334.00	£10,334.00
Mileage per annum	6,000	6,000
Excess Mileage Charge (exc. VAT)	10.0p per mile	10.0p per mile
Term (months)	39	39
Rate of Interest (per annum)	0.0000%	0.0000%
APR	0.0%	0.0%
Note: Total amount you will need to pay prior to delivery:	£332.00	£1,750.00
This total includes the following amounts shown above:	Cash Deposit	Cash Deposit

Straightforward finance from Ford Credit

Ford Credit is Ford's own bank, and we have specialist experience in providing automotive finance. If you would like to proceed with your quotation and apply for finance, your Ford Dealer can process your application quickly, without causing any delays to the delivery of your new vehicle. We only ask for sufficient information in order to progress your application, and we will usually be able to offer a decision within minutes using your Dealer's automated online system.

Ford Options

Ford Options is a Personal Contract Purchase finance product and is ideally suited to customers who like to enjoy a new car every two or three years. At the end of any Ford Options agreement, you have three options to choose from:

1. Renew your Ford - If you would like to renew into a new Ford, you can part exchange your existing car at your Ford Dealer, or sell it privately once you have settled your account. Any excess value over the Optional Final Payment can be used as a deposit towards your new Ford.

2. Return your Ford - If you would like to return your car, your Ford Dealer will complete a vehicle appraisal. As long as your car meets our fair wear and tear standards, is within the agreed mileage, and your account is up-to-date, there will be nothing further to pay. Additional charges will be made if you exceed the agreed mileage or if your car does not meet our fair wear and tear standards.

3. Retain your Ford - Ford Options also gives you the flexibility to own the car at the end of your agreement. All you need to do is arrange payment of the Optional Final Payment, which was deducted at the start of your agreement, plus the purchase fee.

Under the agreement you are required to maintain a comprehensive motor insurance policy in respect of the goods with a reputable insurer of your choice.

Finance subject to status. Guarantees/Indemnities may be required. Freepost Ford Credit. Finance Facility fee (where applicable) is an additional charge for the supply of credit and is payable with the first instalment. Purchase fee (where applicable) is payable with Optional Final Payment if you wish to own the vehicle at the end of the agreement. Further charges may be made subject to the condition of the vehicle if the vehicle is returned at the end of the finance agreement. All figures include VAT unless indicated otherwise.